

* managed finance plan \$35 mil

Sarah Blaney

1311 NW 22nd Street Oklahoma City, OK 73106

517.763.8609

sarahkblaney@gmail.com

Professional Experience:

The Oklahoma Association of Conservation Districts (OACD) *statewide*

Oklahoma City, OK November 2011 – present

Director of Development & Capacity Building for non-profit, membership association dedicated to providing leadership, resources, and partnership opportunities to those who manage the land to enhance natural resources.

- Raised funds of over \$300,000 per year for annual budget *individual relationships*
- Secured government grants in excess of \$90,000 for wildlife habitat restoration
- Assisted in the implementation of Eco-Pass program, Oklahoma's first carbon crediting program
- Conducted state-wide outreach events across Oklahoma in partnership with OETA, NRCS, and the Oklahoma Conservation Commission
- Led the board of directors to 100% financial giving by their members *mayoral race*

Timeline June 11th OACD - 75k Vantage

The Education and Employment Ministry (TEEM)

Oklahoma City, OK April 2011 – January 2013

Director of Development for non-profit, inter-faith social service agency dedicated to reducing homelessness, poverty, and unemployment in Oklahoma

- Restored fiscal solvency to agency by turning monthly deficits into annual surpluses
- Raised funds of \$850,000+ for annual budget
- Researched, wrote, and reported on local, state, and national grants
- Implemented long-term fundraising plan for agency to meet programmatic goals
- Managed Benevon fundraising model
- Directed all public relations and volunteer activities
- Served as liaison between board of directors and agency staff

large event experience

Callahan for Congress

Bethlehem, PA August 2010-November 2010

Finance Director for top tier challenger candidate for United States House of Representatives

- Raised \$2.25 million with the highest quarter for the campaign of \$420,000
- Managed diverse finance team with four supervisees and three interns
- Collaborated with local, county, and state organizations and other campaigns at all levels including state and national parties
- Planned fund raising and donor maintenance events with President Clinton, Senator Casey, Governor Rendell, and leading members of Congress
- Ensured the compliance with all local, state, and federal financial laws

Zeller for Congress

Victor, NY April 2010 – August 2010

Finance Director for Democratic candidate for United States Congress

Massa seat

- Hired, trained, and supervised a finance team of three people and four interns
- Cultivated new donors and helped build relationships with contacts in upstate New York, New York City, and Washington, DC

building relationships quickly

Schauer for Congress

Jackson, MI August 2009-April 2010

Finance Director for incumbent member of United States Congress

- Created and implemented a finance plan for a \$3.5 million budget
- Raised funds with quarter reports ranging from \$326,000-\$406,000
- Planned and staffed donor events with Vice President Biden, Speaker Pelosi and ranking members of the Democratic Party
- Produced fund raising appeal materials and made donor presentations
- Ensured compliance with federal and state regulations

Gray+ Murphy Strategies LLC

Oklahoma City, OK May 2008-August 2009

Director of Development & partner of state wide political fund raising and consulting firm for state representatives, candidates, and political action committees

- Created financial plans and annual budgets for twelve clients
- Created and maintained four state level Political Action Committees

Lawyers for Working Oklahomans

Oklahoma City, OK

June 2008-November 2008

Candidate Liaison for professional organization of attorneys

- Researched and recruited candidates for local and state office
- Educated candidates on the organization's priorities and objectives
- Assisted with the allocation of funds to candidates based on viability of races
- Led media relations efforts including creation of press releases and documents

Coordinated Assistance Network (CAN); National American Red Cross

Oklahoma City, OK

November 2006-June 2008

Community Liaison for a national pilot program to improve coordination and collaboration of voluntary organizations active in disaster

- Coordinated and served as a liaison between sixteen independent voluntary organizations including the American Red Cross, Salvation Army, United Way and local, regional, and state government
- Researched, wrote and edited a Human Services Response Plan based on the National Response Plan

Education:

Masters of Arts coursework, Political Management, George Washington University, 2009-2010

Bachelor of Arts, Women's Studies, emphasis in Political Science, University of Oklahoma Norman, OK May 2005

International Study: Hellenic International School of the Aegean, through the Massachusetts Art Institute, Paros, Greece 2003

Community Involvement:

Oklahoma Carbon Initiative, grant-writing volunteer, secured ARRA grant for

DUT

Managed Staff -
Jennifer Frost, managed too

\$308,000, 2009

Neighborhood Alliance of Central Oklahoma, Board of Directors, 2008-2009

National Education for Women's Leadership (NEW Leadership) 2005, 2008