G. Nicholas Veach

Cell Phone: (714) 206-0015 Email: nickveach@gmail.com

CALIFORNIA POLITICAL FUNDRAISING CONSULTANT, California

(01/2013-Present)

Finance Consultant/Finance Director

- Served as finance director on a California statewide race and a local campaign in Los Angeles
- Developed a call-time program targeting potential donors in California and coached candidate to maximize the success of their phone solicitations
- Hired and supervised two full-time staff and five volunteers
- Organized fundraising events in major California cities
- Expanded donor list and created a program to upgrade existing donors

TAMMY BALDWIN FOR U.S. SENATE, Milwaukee, WI

(10/2011-12/2012)

Deputy Finance Director

- Conducted a successful statewide fundraising program for a top-tier U.S. Senate campaign raising over \$14 million dollars
- Fundraise across the state of Wisconsin through candidate call-time, fundraising events, house parties, surrogate call-time, recruitment of campaigner bundlers and staff call-time
- Supervised two finance assistants and a rotating team of interns
- Led the in-state fundraising program including large-scale events with national surrogates, house parties, and grassroots fundraising
- Recruited and organized national campaign bundlers and maintained critical donor relationships both nationally and in-state

CHRIS ROMER FOR MAYOR. Denver. CO

(4/2011-7/2011)

Financial Operations Director

- Served as a lead finance team member to raise over \$1.6 million in the final two months of the campaign
- Successfully raised over \$265,000 in eight weeks through fundraising events, finance committee call-time, staff call-time and donor meetings
- Recruited and managed the campaign finance committee

CAROL BOIGON FOR MAYOR, Denver, CO

(11/2010-4/2011)

Finance Director

- Wrote and managed a campaign finance plan that raised over \$500,000 in four months through fundraising events, candidate call-time, and the finance committee
- Developed and implemented the direct mail and online fundraising programs
- Organized national fundraising events in Washington DC, Houston, Los Angeles & other cities
- Worked with political allied organizations such as EMILY's List and Women's Campaign Fund to secure national endorsements and funding

BETSY MARKEY FOR CONGRESS, Fort Collins, CO

(7/2010-11/2010)

Deputy Finance Director

- Successfully raised \$3.6 million in a targeted re-election campaign, becoming one of the topraising campaigns in the country
- Planned and executed all major fundraising events, routinely managing 5-10 ongoing events ranging from \$3000-\$45,000 in fundraising revenue
- Recruited and managed bundlers and solicited PAC directors for contributions

HUMAN RIGHTS CAMPAIGN, Washington, DC

(9/2009-7/2010)

Field Organizer

- Worked as campaign political & field staff for candidate and legislative campaigns at the federal & state level
- Led activists and supporters to lobby legislators in an effort to pass federal and state legislation
- Helped develop appropriate talking points for use by the campaign's spokespeople, blogs and editorialists
- Managed a campaign office with staff, volunteers and interns

ALLIANCE RESOURCE GROUP, Irvine, CA

(9/2006-5/2009)

Executive Search Consultant

- Recruited finance and accounting professionals ranging from the senior to executive level to take positions at companies such as Verizon Wireless, Capital Group, Hyundai Motor America, CB Richard Ellis and Watson Pharmaceuticals
- Increased business development by prospecting and soliciting managers, directors and company executives
- Recruited, coached and advised professionals on interviewing skills, career development and training

THE MHA GROUP, Irvine, CA

(4/2004-9/2006)

Senior Search Consultant

- Recruited medical physicians to hospitals, medical groups, IPA's and private practice
- Engaged and strategized with hospital CEO's, medical directors, physicians and practice managers
- Worked with hospitals across the Western U.S. in rural communities, suburban areas and large metropolitans
- Managed retained searches for primary care physicians, surgeons and sub-specialists

EDUCATION:

University of Redlands, Redlands, CA

(09/1998-05/2002)

Bachelor of Arts Degree in International Relations

PROFESSIONAL TRAINING:

EMILY's List Finance Training, Washington, DC

Democratic Congressional Campaign Committee Finance Training, Washington, DC